

FREIGHT COSTS

ALL MATERIAL IS F.O.B., INVER GROVE HGTS, MN. WE CAN SHIP TO YOU USING THE RATE NOTED BELOW FOR YOUR DESTINATION STATE OR YOU CAN MAKE ARRANGEMENTS TO PICK-UP YOURSELF. ALSO, MANY GROUPS HAVE ACCESS TO SOMEONE IN THE TRUCKING INDUSTRY AND PREFER TO LINE UP THEIR OWN CARRIERS. WE ARE HAPPY TO COOPERATE, JUST TELL US THE DAY THEY WILL ARRIVE.

FREIGHT CHARGES AS PERCENT OF MATERIAL ORDERED YOUR MATERIAL INVOICE COSTS

DESTINATION STATE	LESS THAN	\$3,000	\$5,000	\$7,000
	\$3,000	to 4,999	to 6,999	& UP
MINNESOTA	FREE	FREE	FREE	FREE
THE DAKOTAS - NE	22%	21%	20%	19%
IN, OH, MO,KS,MI	23%	22%	21%	20%
IOWA,WI	21%	20%	19%	18%
ILLINOIS-				
North of US 80	20%	19%	18%	17%
South of US 80	23%	22%	21%	20%
CA, FL, OR,WA	27%	26%	25%	24%
ALL OTHERS	24%	23%	22%	21%

NOTE: MINIMUM SHIPPING CHARGE IS \$110.00

NOTE: WE PREFER TO QUOTE YOUR DELIVERY COST AS A PERCENTAGE OF INVOICE SO YOU KNOW EXACTLY WHAT YOUR DELIVERED PRICE WILL BE. OUR GOAL IS TO PROVIDE YOU WITH THE LOWEST POSSIBLE FREIGHT CHARGES AVAILABLE! WE FEEL THIS METHOD OF CHARGING DELIVERY COSTS IS THE MOST REASONABLE AND LEAST EXPENSIVE FOR YOU. VAGUE QUOTES FROM OTHER MANUFACTURERS WILL ALMOST ALWAYS BE INACCURATE AND LESS THAN YOU WILL BE CHARGED!

PACKAGING

WE DO NOT CHARGE FOR PACKING YOUR MATERIAL!

ALL OUR MATERIAL IS PACKAGED TO ARRIVE IN THE FRESHEST POSSIBLE CONDITION AT NO EXTRA COST TO YOUR GROUP. NO HIDDEN OR EXTRA PACKING CHARGES. YOUR ORDER WILL ARRIVE IN BOXES OR PLASTIC PACKAGING TO MINIMIZE DAMAGE FROM SHIPPING & HANDLING. ANOTHER SERVICE FROM EVERGREEN TO GUARANTEE YOUR COMPLETE SATISFACTION! VELVET BOWS WILL BE SHIPPED SEPARATELY IN BOXES TO PREVENT CRUSHING; THEY ARE EASILY ATTACHED TO YOUR WREATHS BY YOU OR YOUR CUSTOMERS.

STORAGE PRIOR TO SHIPMENT

TO INSURE THE FRESHEST AND FINEST NATURAL CHRISTMAS DECORATIONS, YOUR ORDER WILL BE STORED IN A REFRIGERATED WAREHOUSE, UNDER OPTIMUM CONDITIONS OF HUMIDITY AND TEMPERATURE, PRIOR TO YOUR DELIVERY. THIS WILL GUARANTEE YOU AND YOUR CUSTOMERS THE ULTIMATE IN FRAGRANCE, BEAUTY AND SATISFACTION!

PAYMENT OF YOUR INVOICE

ALL LEGITIMATE FUND-RAISING ORGANIZATIONS ARE EXTENDED FULL CREDIT ON THEIR PURCHASES FROM US. WE ASK THAT PAYMENT BE MADE WITHIN 30 DAYS **AFTER DELIVERY. NO DOWN PAYMENT IS REQUIRED!**

ALL CREDITS MUST BE APPROVED BY OUR OFFICE. ADJUSTMENTS FOR SHORTAGES, DAMAGED OR UNDELIVERED MATERIAL MUST BE REPORTED WITHIN 10 DAYS OF DELIVERY TO RECEIVE CREDIT ON YOUR INVOICE. **NO CREDIT GIVEN BEYOND THE COST OF PRODUCT AND FREIGHT CHARGES.**

— TO OUR CUSTOMERS —

Evergreen Industries attempts to provide the highest quality natural evergreen products manufactured. Purchasing direct from us can assure you the lowest costs available. Prompt shipment gives you the best service in the trade today. Call us if you have a question. FREE samples can be provided for your evaluation.

TOLL FREE 1-800-284-3048